



Referrals—Outgoing/Incoming

Prospect Data

First Name _____ Spouse _____ Last Name _____
 Address _____ City _____ State _____ Zip _____
 Home Phone # _____ Work Phone# _____ Voice Mail # _____
 E-Mail _____

Incoming

Referring person's name _____
 Company name _____
 Address _____
 City, State, Zip _____
 Office phone _____ Home phone _____
 Voice Mail _____ E-Mail _____
 Tax ID# _____ Referral Fee % _____

Outgoing

Referring given to _____
 Company name _____
 Address _____
 City, State, Zip _____
 Office phone _____ Home phone _____
 Voice Mail _____ E-Mail _____

Buyer Referral

New City _____ State _____
 Specific Area _____
 New Employer (if military, branch and rank) _____ Job Transfer New Employee
 Present Home Value \$ _____ Equity _____ Listed? _____ Sold? _____
 (circle one)
 Desired Price Range \$ _____ to \$ _____
 Approx. Down payment _____ Type of Loan Desired _____
 Type of Property Desired:
 RESIDENTIAL Style _____ Bedrooms _____ Baths _____ Garage _____
 Features _____

 NON-RESIDENTIAL Type _____
 Date they will arrive _____ Possession Date _____

Listing Referral

Property Address (if different from above) _____
 City _____ State _____ Zip _____

 Property Currently Listed? Yes _____ No _____
 If yes, with whom? _____ Expiration Date _____
 Approximate Value \$ _____
 RESIDENTIAL Style _____ Bedrooms _____ Baths _____ Garage _____
 Features _____

 NON-RESIDENTIAL Type _____

How did the referring agent hear about The Vogel Team? _____
